

# Incentives

The City of Palmdale has a pro-business attitude and an innovative development team with decades of experience managing large-scale projects. Staff specialties include public-private partnerships, National Environmental Policy Act, California Environmental Quality Act, specific plans, development agreements, federal and state grants, renewable energy projects and more.

The City of Palmdale participates in all applicable state tax credit programs, including the New Employment Credit Research and Development Tax Credit, the California Sustainable Energy Entrepreneur Development Initiative, the California Competes Tax Credit and the California Film and Television Tax Credit Program.

**AMERICA'S JOB CENTER OF CALIFORNIA.** Palmdale is a selected Jobs Center of California location. America's Job Center of California, operated by JVS SoCal, helps employers seeking workers and job seekers to find the resources they need to match the right people to the right positions. All resources and staff are provided at no cost. Visit [www.jvs-socal.org](http://www.jvs-socal.org) for more information.

**FOREIGN TRADE ZONE.** Palmdale enjoys its own Foreign Trade Zone that offers key advantages to businesses involved in international trade. Thanks to the Zone, you can often defer or eliminate tariffs and duties paid on imported goods until they are sold. This allows you to improve cash flow and better manage inventories while adding value to goods.

**OPPORTUNITY ZONE.** Palmdale's designated census tract zones lets businesses invest for valuable tax benefits. Investments made by individuals through special funds in these zones defer or eliminate federal taxes on capital gains.

## Competitive Advantages

*“ We appreciate the City of Palmdale's commitment to support local small businesses and for working with the AV Black Chamber of Commerce to open a new office in Palmdale. We can tell businesses with great confidence that they're working with a very business-friendly city. ”*

Arthur Calloway, Chairman, Antelope Valley Black Chamber of Commerce

*Bring your business development challenge to Palmdale and find solutions. Programs offered in Palmdale include:*

**STREAMLINED DEVELOPMENT PROCESS.** The City is committed to streamlining projects through fast-track development approvals to ensure projects are reviewed and entitled quickly.

**EB-5 FINANCING.** Palmdale is part of LAEDC's EB-5 Regional Center partnership with CanAm Enterprises, LLC. Palmdale is also eligible to partner with several other EB-5 Regional Centers, making the City well positioned to match qualified projects with EB-5 financing opportunities.

**BUSINESS RETENTION LIAISON.** Current and prospective business owners have a direct link to City Hall via the City's business retention liaison, who serves as the key contact to help business owners through the permit and development processes.

**SMALL BUSINESS DEVELOPMENT CENTER (SBDC).** The City partners with the SBDC to provide high quality business and economic development assistance to small businesses and entrepreneurs, including no-cost business advising and low-cost training to existing and new businesses.

*What are the **unique incentive programs** in Palmdale?*

**ANTELOPE VALLEY AIR QUALITY MANAGEMENT DISTRICT (AVAQMD).** The AVAQMD is the local agency with the primary responsibility for the control of non-vehicular sources of air pollution throughout the Antelope Valley. AVAQMD works with our local agencies and businesses to issue permits to build, alter, and operate equipment to companies under our jurisdiction that either cause, contribute to, or control air pollution.

**RECYCLING MARKET DEVELOPMENT ZONE.** Palmdale is part of the Los Angeles County Recycling Market Development Zone (RMDZ) which combines recycling with economic development to fund new businesses, expand existing ones, create jobs, and divert waste from landfills. This program provides business and technical assistance, product marketing, and financial assistance to businesses that manufacture a recycled-content product or process materials for recycling.



City of Palmdale, Development Services



PALMDALE